



20
LET'S GET
Growing!
23

ANNUAL REPORT

LIVE *Baltimore*
CITY LIVING STARTS HERE

Greetings from Our Board & Staff



*Live Baltimore believes
residents are our City's
greatest assets.*

Dear Friend,

“They tried to bury us, but we were seeds.”

Reflecting on recent years—dominated by “pivoting,” carefully negotiating “return to work,” and finally accepting our collective “new normal”—this translation from a Greek poem was made for 2023.

Fiscal year 2023 (which began July 1, 2022 and ended June 30, 2023) was the year we’d been working toward. It was the reason we tilled the fields, sowed the seeds, and patiently waited for rain. It was finally our moment to *get growing!*

2022 delivered the news that Baltimore City grew—adding households for the first time since the 1960 census—over the most recent decade. And we, at Live Baltimore, were eager to keep that momentum going.

We grew our team with the creation of two new positions that significantly increased our capacity. We grew our event attendance—and finally welcomed more than 500 guests to an in-person Trolley Tour. We grew our storytelling assets through the development of new testimonial videos and neighborhood photography. And, we grew our programs with the launch of our first self-administered homebuying assistance grant.

The data, images, and testimonials included in this report are a snapshot of this growth—all of which was enabled by you: the thousands of customers, hundreds of supporters, dozens of board members, and ten dedicated team members who made our work possible.

Fostering a growing city, following decades of painful decline, may not be easy. It may not be immediate. But it is most certainly worth doing. Our mandate to lead in this effort on behalf of Baltimore’s residents is an honor every day and a weight that we carry with intentionality.

Last year’s annual report invited readers to follow our growth in 2023. In 2024, we invite you to share in our bounty. Please join us for our very special, 10th annual celebration of Baltimore City’s birthday—Baltimore’s Birthday Bash—on July 26, 2024! And, as always, please keep loving city life.

With gratitude,



Kate
Kate Williams
Board President



Annie
Annie Milli
Executive Director

As a 501(c)(3) nonprofit, **we work citywide to grow Baltimore’s economy by attracting residents, retaining residents, and supporting healthy housing markets.** Founded in 1997 and incorporated in 2001, Live Baltimore is Baltimore City’s official residential marketing organization.

*A growing population
will sustain a more
equitable and thriving
city for all.*



BALTIMORE CITY RESIDENTS' FY23 IMPACT BY THE NUMBERS:

Residential tax revenues fund the services and infrastructure we all share.

\$615M¹

PROPERTY
TAX REVENUE
(Residential)

\$450M¹

INCOME TAX
REVENUE

\$90M¹

TRANSFER & RECORDATION
TAX REVENUE
(Residential)

Residents' spending supports businesses and sustains local jobs.

\$2.6B

IN HOME
PURCHASES²

\$8.5B

LOCAL ECONOMIC
IMPACT³

\$505M

LOCAL ECONOMIC
IMPACT FROM HOUSING
CONSTRUCTION
& RENOVATION³

41,400

SUPPORTED
JOBS³



Learn how residents and their housing drive Baltimore City's economy in a new report by Econsult Soutlions Inc.

¹ Baltimore Bureau of Budget and Management Research
² Maryland State Department of Assessments & Taxation
³ Econsult Solutions Inc., 2023

Marketing Statistics

10.1M

IMPRESSIONS WERE GENERATED BY OUR ADVERTISING CAMPAIGNS—INCLUDING RADIO, DIGITAL, AND SOCIAL

268,374

VISITORS RESEARCHED NEIGHBORHOODS AND OTHER CITY LIVING RESOURCES ON LIVEBALTIMORE.COM

407,267

PROMOTIONAL MESSAGES WERE OPENED BY OUR MORE THAN 30,000 EMAIL SUBSCRIBERS



15,821

FACEBOOK FOLLOWERS*



14,940

TWITTER FOLLOWERS*



10,229

INSTAGRAM FOLLOWERS*

*Follower counts are as of June 30, 2023.

Program Outcomes

EVENT ATTENDANCE:



NUMBER OF CUSTOMERS WHO PURCHASED HOMES:



NEIGHBORHOOD MARKETS IMPACTED:



CUSTOMER HOME PURCHASES



Each dot represents a customer's home purchase.



Live Baltimore's customers' home purchases accounted for more than 16% of the City's market activity in FY23.



INFLUENCED HOME
PURCHASES

SINGLE-YEAR TAX
REVENUE FROM
INFLUENCED HOME
PURCHASES†

\$395.1M

FY23

\$17.7M

\$443.0M

FY22

\$18.8M

\$324.7M

FY21

\$14.0M

\$197.5M*

FY20

\$8.6M*

\$262.9M

FY19

\$11.3M

\$1.6B

FIVE-YEAR TOTAL

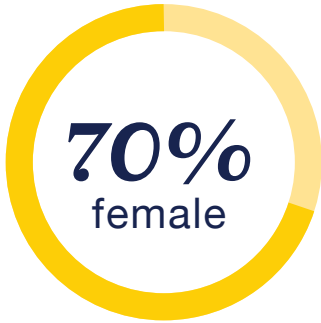
\$70.4M

* Live Baltimore relies on data from the Maryland State Department of Assessments and Taxation to calculate its annual impact. Incomplete data was available in FY20 due to COVID-19.

† Single-year tax revenue is estimated based on Baltimore City transfer, recordation, and property taxes.

Customer Demographics

GENDER



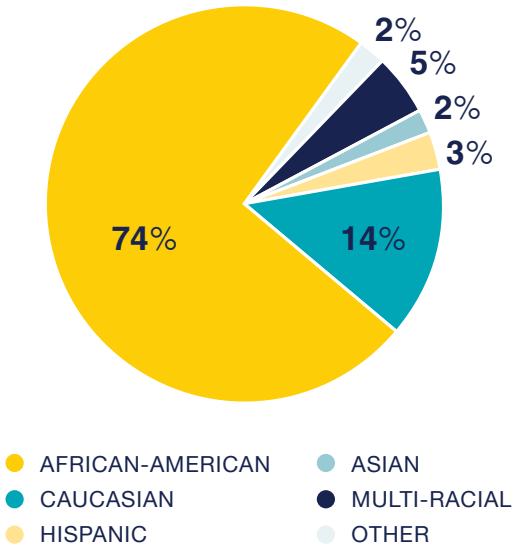
AGE RANGE



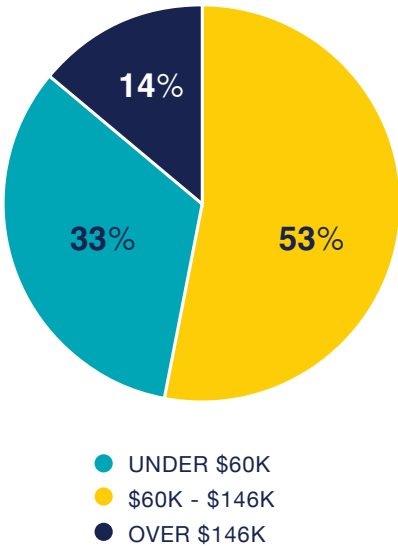
MARITAL STATUS



RACE / ETHNICITY



HOUSEHOLD INCOME



NET PROMOTER SCORE

Live Baltimore's
FY23 CUSTOMER SATISFACTION RATING

is on par with the country's top rated brands.¹

T-MOBILE **82**

WARBY PARKER **80**

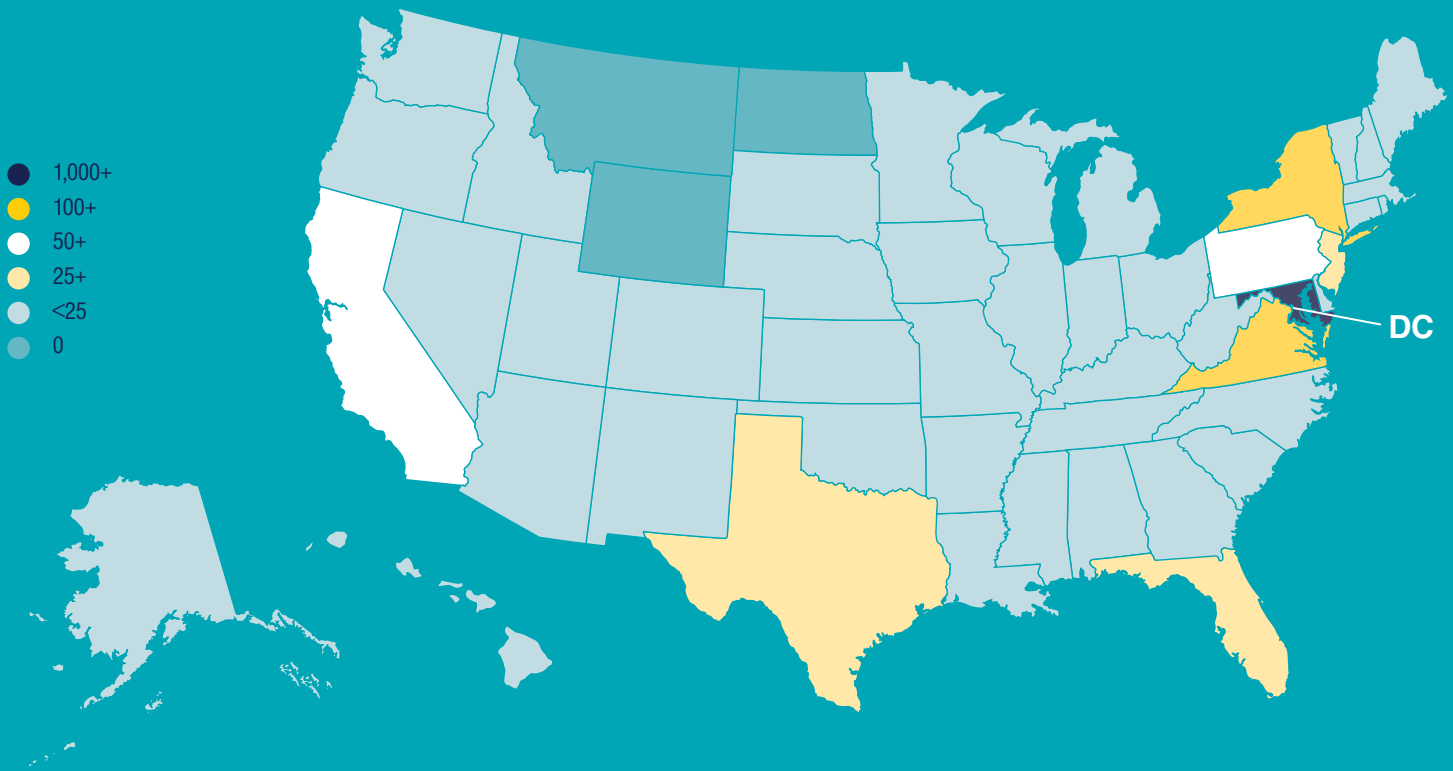
LIVE BALTIMORE 78

STARBUCKS **77**

USAA **75**

AMAZON **73**

WHERE DID OUR CUSTOMERS COME FROM?



Live Baltimore served prospective residents from 47 states and Washington, DC in FY23. Additional customers came from Australia, Canada, Egypt, Great Britain, Guam, Nigeria, and Puerto Rico.

“There is something for everyone here. All over the City, there’s a neighborhood that you are going to fall in love with.”

– LIVE BALTIMORE CUSTOMER, **CALEB WOLF**

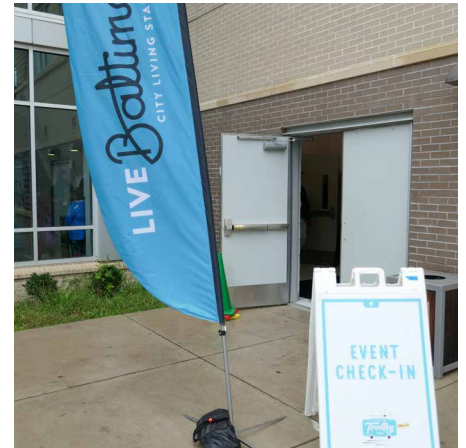


Programs

TROLLEY TOUR

Three **Trolley Tours**, in October of 2022, January of 2023, and May of 2023, allowed **1,470 participants** to explore Baltimore neighborhoods and receive expert homebuying advice. In both January and May, we surpassed our longstanding (and previously unmet) goal of welcoming more than 500 in-person attendees per event!

“Attending this event has given me the extra push and encouragement to continue to search for a home.”



“The Trolley Tour is an amazing event to gather knowledge of the homeownership process and meet and greet people on the same journey.”



“This event was very organized, and the staff was friendly and helpful. The tour provided so many facts that I was not aware of.”



“I drove from Boston to come to this event! It was very helpful!”

SURVEY RESULTS FROM OUR FY23 TROLLEY TOURS SHOWED:



OF PARTICIPANTS GAINED KNOWLEDGE OF CULTURAL AND COMMUNITY ASSETS IN BALTIMORE CITY



OF PARTICIPANTS GAINED HOMEBUYING KNOWLEDGE

Trolley Tours encourage homeownership in part by leveraging the City of Baltimore’s “Buying Into Baltimore” down payment assistance program. In collaboration with the Department of Housing and Community Development, attendees of each event are eligible to apply for \$5,000 toward their home purchase.

Following **OCTOBER’S TROLLEY TOUR**, **25** applicants put contracts on homes in **20** distinct neighborhoods. **36%** were brand new to Baltimore City while **99%** were first time homebuyers.

Following **JANUARY’S TROLLEY TOUR**, **19** applicants put contracts on homes in **18** distinct neighborhoods. **32%** were brand new to Baltimore City while **79%** were first time homebuyers.

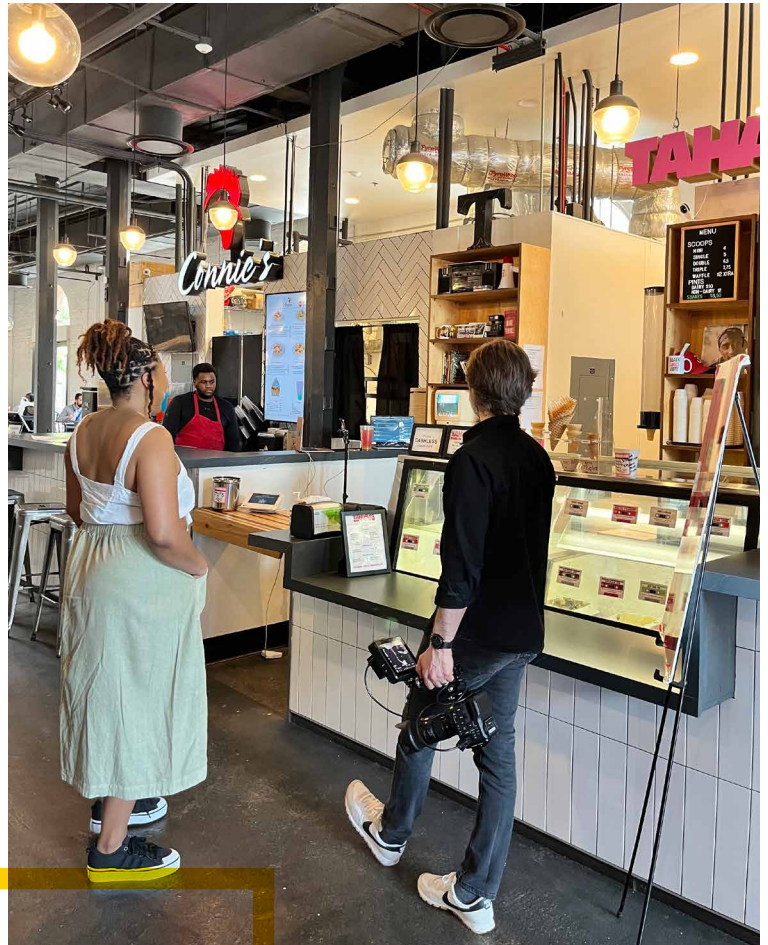
Following **MAY’S TROLLEY TOUR**, **23** applicants put contracts on homes in 21 distinct neighborhoods. **26%** were brand new to Baltimore City while **87%** were first time homebuyers.

CAMPAIGN DEVELOPMENT

Live Baltimore laid the groundwork for its first new creative campaign since the pandemic in FY23. Development efforts included selecting a new agency partner, filming new video content, and adding to our ever-growing photography library.

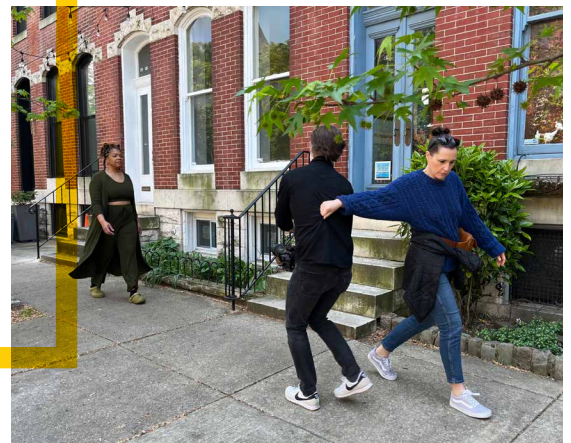
Agency Search

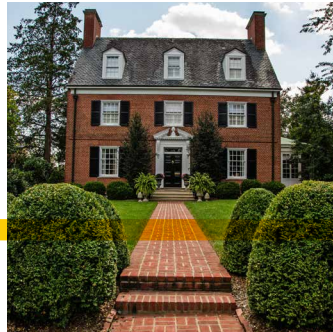
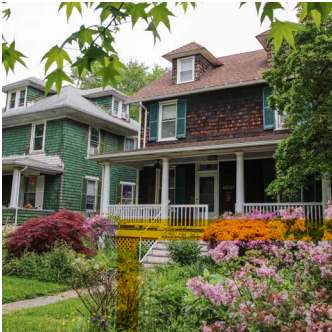
After a national search, Live Baltimore hired Maryland-based firm, HZ, as its new creative agency of record. HZ got right to work, analyzing years of consumer data and research, to craft a winning marketing strategy for our new campaign.



Testimonial Videos

Over 100 residents applied to be featured in a new series of testimonial videos about living in Baltimore. Five finalists were filmed enjoying amenities and community assets across the City, including Druid Hill Park, Patterson Park, Broadway Market, Baltimore Penn Station, the Baltimore Museum of Art, the Maryland Zoo, and multiple bars, restaurants, and other local businesses.

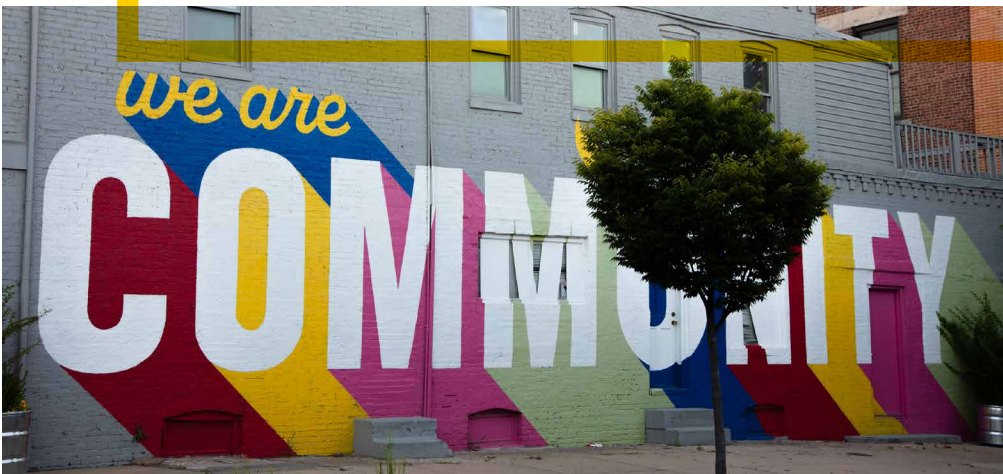




Neighborhood Photography

Eight neighborhoods, including Mount Washington, Pigtown, Homeland, Middle East, Greektown, Patterson Park, Radnor-Winston, and Brewers Hill, were captured by Live Baltimore’s local photographer, Phylicia Ghee. Images from these galleries immediately began enhancing our website and social media pages.

📷 @phyliciaghee



LIVE BALTIMORE GETS GROWING!

Live Baltimore’s Communications Team expanded with the addition of a Director of Marketing and Communications in FY23. This newly created, executive-level position allowed us to significantly level-up our outreach.

OTHER ACTIVITIES

Live Baltimore's work to support healthy housing markets went beyond consumer marketing in FY23.

State of the City Market

Nearly 100 industry professionals attended our first in-person "State of the City Market" event in January to learn about residential real estate in the City.



Housing Commissioner, Alice Kennedy; Jay Sapperstein, 28 Walker (panelist); Annie Milli; Kyara and Khalil Uqdah, Charm City Buyers (panelists); Theresa Stegman, MCB Real Estate (panelist)

Biennial Homebuyer Survey

More than 20,000 homebuyers who bought in Baltimore City during 2020 and 2021 were invited to participate in the second wave of our citywide survey, aimed at uncovering consumers' neighborhood and housing preferences.

Aside from a notable increase in the desire for home offices, results revealed that the pandemic had only a minor impact on buyers' decision-making. "Just liking Baltimore" and working in Baltimore remain the primary drivers of housing demand in the City.



LIVE BALTIMORE'S
City Homebuyer Survey
Takes less than 10 minutes.
Win up to \$1,000!

LAST CHANCE to respond

RESPOND TODAY!
Your unique survey passcode is: 00000

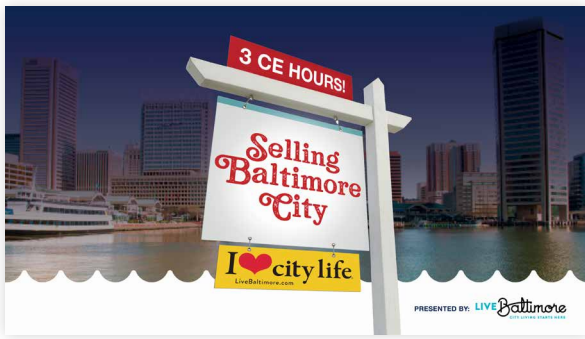
LiveBaltimore.com/survey

This survey is being conducted by Live Baltimore. Live Baltimore is a nonprofit organization, working to bring great neighbors like you to communities across the City. Survey responses will inform important community development efforts in your neighborhood and throughout Baltimore.

LIVE Baltimore
COMMUNITY DEVELOPMENT

Read the results
of our 2023
Baltimore City
Homebuyer Survey.





Real Estate Industry Trainings

Over 150 real estate agents were educated in “Selling Baltimore City” through our accredited continuing education classes at the Greater Baltimore Board of Realtors.

LIVE BALTIMORE GETS GROWING!

Thanks to new funding from the City of Baltimore, Live Baltimore added a full-time Data Analyst to our team in FY23. This staff addition was a priority objective in our FY22-FY26 Strategic Plan.

In the News...

While contributing regularly to real estate industry news, Live Baltimore’s staff brought attention to two critical issues impacting the valuation of homes in FY23.

News of the predatory real estate business—uncovered first by Live Baltimore’s data team—resulted in new State legislation and, ultimately, the company withdrawing from the region.

THE BALTIMORE BANNER
Nonprofit. Local news.

Real estate

Homebuyer beware: Zillow often lists the wrong Baltimore schools

Liz Bowie and Sophie Kasakove
Published 4/1/2023 5:30 a.m. EDT

Share this article

That is what concerns staff at Live Baltimore, a nonprofit that works to increase population and homeownership. It created [an explainer video for real estate agents](#) on the issue.

“I don’t see any way that could be obvious to the average buyer. The average buyer doesn’t know we use middle school and high school choice,” said Annie Milli, executive director of Live Baltimore.

THE BALTIMORE BANNER
Nonprofit. Local news.

Housing

Real estate firm lures in homeowners with quick cash. But some say there’s a ‘predatory’ 40-year catch

A lengthy contract homeowners signed included a clause many describe as ‘predatory’ and could cost them thousands

Sophie Kasakove
Published 10/19/2022 6:00 a.m. EDT, Updated 11/2/2022 12:13 p.m. EDT

Share this article

Annie Milli, executive director of Live Baltimore, a nonprofit that spotted the agreements in an unrelated public records search, said that her organization reviews property records regularly and had never before seen an agreement like this. “This is not how a real estate business typically operates,” said Milli.

Buy Back the Block


Thanks to the American Rescue Plan Act and the City of Baltimore, Live Baltimore launched its first self-administered down payment assistance program in FY23.

Buy Back the Block, conceived as a resident retention and anti-displacement initiative, empowers renters to stay in their neighborhoods and become homeowners. In Maryland, homeowners enjoy several safeguards against displacement when home values rise. Through Buy Back the Block, renters can gain such protections by purchasing a home in their community more affordably.

Within three months of launching the program, 631 individuals took the first step toward applying for “Buy Back the Block.” Renters approved for this grant will receive \$10,000 toward the purchase or \$20,000 toward the purchase and renovation of a home in their neighborhood.

Up to
270
GRANTS
will be made to renters
in five eligible areas
over the next
three years.





\$10,000
HOME PURCHASE
GRANT

OR

\$20,000
HOME PURCHASE &
RENOVATION GRANT


THE BUY BACK THE BLOCK PROGRAM provides grants to Baltimore City residents who purchase homes in the areas where they currently rent. These grants do not have to be repaid.

- The \$10,000 home purchase grant reduces the amount of money you will need up front to buy a home.
- The \$20,000 home purchase & renovation grant reduces the amount of money you will need up front to buy and renovate a home.

AM I ELIGIBLE?

- You may be eligible for either grant if you meet the following criteria.
- You are currently renting in one of the areas of Baltimore City listed on the right.
- You are interested in purchasing and living in a home in the same area where you are currently renting.
- You do not currently own any real estate.
- You are willing to complete homeownership counseling before making an offer on a home.
- You are willing to work with a program-approved mortgage lender to obtain a fixed-rate mortgage.
- You will be able to contribute at least \$1,000 of your own funds to a home purchase.

In order to obtain Buy Back the Block funds you must complete an eligibility quiz at livebaltimore.com/bbb, have your eligibility verified, and receive an approved grant application. Funds are limited and will be awarded on a first-come, first-served basis. Additional terms and conditions apply.




TAKE THE ELIGIBILITY QUIZ TO GET STARTED!


Visit [LiveBaltimore.com/bbb](https://livebaltimore.com/bbb) or scan the QR code.

FOR MORE INFORMATION
(410) 637-3750 x118 | info@livebaltimore.com | [LiveBaltimore.com/bbb](https://livebaltimore.com/bbb)


The Buy Back the Block program is administered by Live Baltimore in partnership with the City of Baltimore. Funding is available thanks to the American Rescue Plan Act (ARPA).

For more program information
visit [LiveBaltimore.com/bbb](https://livebaltimore.com/bbb)





GRANT-ELIGIBLE AREAS

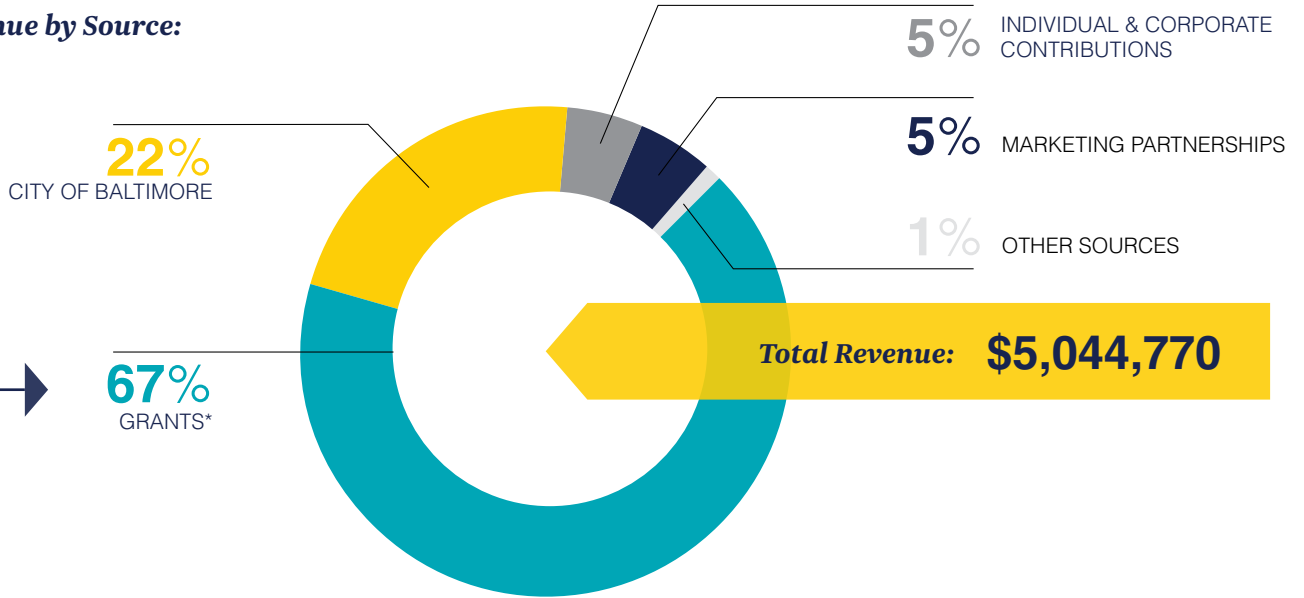


The Buy Back the Block program is administered by Live Baltimore in partnership with the City of Baltimore. Funding is available thanks to the American Rescue Plan Act (ARPA).

FY23 Operations

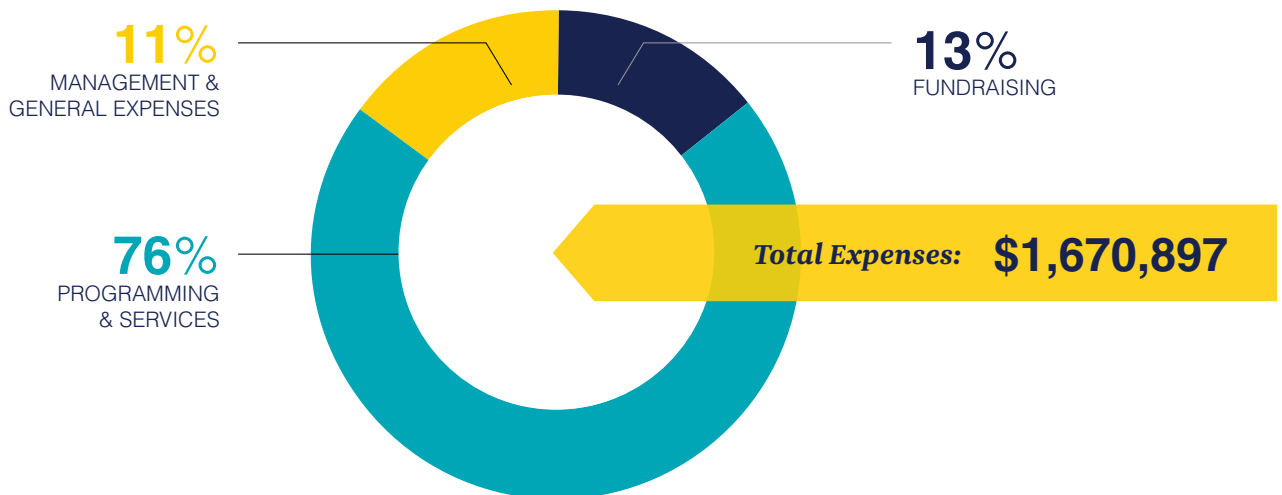
Live Baltimore is an independent nonprofit organization—not a government agency. Although the City of Baltimore provides a portion of our funding, no dedicated revenue source ensures our continued operations. Live Baltimore must apply to foundations for grants, seek marketing partners, and solicit contributions from like-minded individuals and corporations to sustain our critical work. The following reflects audited financial statements.

Revenue by Source:



FISCALLY RESPONSIBLE

Live Baltimore continued its streak of perfect, unqualified audits for its 21st consecutive year in 2023.



*Live Baltimore received an American Rescue Plan Act grant, totaling \$3,067,885, in November of 2022. Although this grant is reported on our FY23 financial statements, funding may be used through FY27.

Birthday Bash 2022

Bash was bigger than ever in 2022! Our eighth annual event welcomed over 700 guests to the brand-new Lexington Market for a sneak peek at construction progress. WBAL's Jason Newton and Mayor Brandon M. Scott helped to rally the crowd before In the Dark Circus Arts climbed more than 40 feet to deliver an aerial performance guests won't soon forget.



2022 RESULTS

15+ LOCAL BUSINESSES
AND PERFORMERS SUPPORTED

OVER 700 ATTENDEES

\$242K+ RAISED



SPONSORS **PRESENTING:** BGE **PLATINUM:** M&T Bank; University of Maryland, Baltimore; Venable LLP; Whiting-Turner **GOLD:** CareFirst BlueCross BlueShield; Continental Realty Corporation; Greater Baltimore Board of Realtors, Johns Hopkins University & Medicine, MCB Real Estate, University of Maryland Medical System **SILVER:** Ballard Spahr, Ernst & Young; GRF CPAs & Advisors, Harbor East, Kaine Investments, McHenry Row, P. Flanigan & Sons, Inc. **BRONZE:** Brown Advisory; Cross Street Partners; Domino Sugar; Enterprise Community Partners; First National Bank; Greater Baltimore Committee; Hohm Highlandtown (Workshop Development, CLD Partners, Old Town Construction); The Kaufman Family; Morris & Ritchie Associates, Inc.; Rosenberg Martin Greenberg; Transamerica; University of Baltimore, College of Public Affairs; Whiteford, Taylor & Preston **MEDIA & IN KIND:** 92Q Jams; Audacy; Baltimore Business Journal; WBAL-TV 11; Baltimore Public Markets Corporation; Downtown Partnership of Baltimore; Old Line Spirits; Parking Authority of Baltimore City AND many generous individuals.



Thank you to our 2022 Event Chair, Augie Chiasera, Regional President, M&T Bank.

Supporters

Thank you to the generous individuals, foundations, and businesses that made contributions during Fiscal Year 2023 (July 1, 2022 – June 30, 2023).

THE CITY OF BALTIMORE

CORPORATE & FOUNDATION SUPPORTERS

\$20,000 and Above

- Ballard Spahr LLP
- Baltimore Equitable Insurance Foundation
- BGE
- The Jacob and Hilda Blaustein Foundation
- The Goldseker Foundation
- Joseph & Harvey Meyerhoff Family Charitable Funds

\$10,000 - \$19,999

- CareFirst BlueCross BlueShield
- Continental Realty Corporation
- Greater Baltimore Board of Realtors
- Johns Hopkins University & Medicine
- M&T Bank
- MCB Real Estate
- Transamerica
- The T. Rowe Price Foundation
- University of Maryland, Baltimore
- University of Maryland Medical System
- Venable, LLP
- Harry & Jeanette Weinberg Foundation
- Whiting-Turner

\$5,000 - \$9,999

- GRF CPAS & Advisors
- Harbor East
- Kaine Investments
- McHenry Row
- P. Flanigan & Sons, Inc.

\$1,000 - \$4,999

- Baltimore Community Foundation
- Brown Advisory
- Cross Street Partners
- Domino Sugar
- Enterprise Community Investment
- Ernst & Young
- Greater Baltimore Committee
- Morris & Ritchie Associates, Inc.
- University of Baltimore College of Public Affairs
- Whiteford
- Workshop Development

Under \$1,000

- The Aaron Straus & Lillie Straus Foundation

INDIVIDUAL SUPPORTERS

\$1,000 and above

John & Carolyn Boitnott
Ned Filipovitz
Roger Hartley
The Kaufman Family
Jon Kucskar
Susan Schipper

\$250 - \$999

Councilmember Kristerfer Burnet
Barry Cronin
Aaron Fishbein
John G. Folkemer
Ben Hyman
Nancy Kass & Sean Tunis
Douglas McCoach
Joseph McNeely
Aaron Moore
Betsy Nelson
Bill & Sharon Reuter

Under \$250

Blair Adams
Margarita Cambest
Cheryl Casciani
Anthony Conrad III
Barbara K. Dent
Mary Pat Fannon
Julie French
Steven Gondol & Marisa Vilardo
Ross Hackett
Elizabeth Koontz
Lauren A.R. Koslow
Jessica Leonard
Dayna Mason
Jolie H. Matthews
Annie & Michael Milli
Irene Mabry Moses
Shane Prada
Suzi Senna
Scott Serafin
Crystal Sykes
Juan & Kathleen Vazquez

License Plate Supporters

James Iacone
Daniel Pulliam
Suzanne Rogers
Alexandra Smith
Mica Varga
Vic Victoriano
Kim Wiggins
Tony Williams



BUSINESS PARTNERS

Mortgage Lenders

Benchmark Mortgage
CMG Mortgage Inc.
Fairway Independent
Mortgage Corporation
First Home Mortgage Corporation
Fulton Mortgage Company
Healthy Neighborhoods, Inc.
HomeTown Lenders, Inc.
MECU Credit Union
Meridian Bank
Neighborhood Housing Services
of Baltimore
PrimeLending
Prosperity Home Mortgage, LLC
Sandy Spring Bank
Truist Bank

Housing Developers

Charm City Buyers
Habitat for Humanity of the
Chesapeake, Inc.
Henderson Crossing, LLC
Rebirth Development
ReBUILD Metro, Inc.

Apartment Providers

Horizon Property Management LLC

Real Estate Brokerages & Teams

Frank Oliver & Company
Garner & Co
New Home Team of MD
Next Step Realty, LLC
The Real Estate Store of MD
Realty One Group Universal

Real Estate Agents

Ashley Aitken
Nzinga Anderson
Charde Barksdale
Chanelle Barnes
Kate Barnhart
LA Benn
Shira Bethea
Vernise Bolden
Jehri Boseman
Jalisa Breckenridge
Violet Bridges
Travis Brock

Natalya Brusilovsky
Joyce Burriss
Tonette Campbell
Susan Carroll
Jadaya Cason
Matthew Centeio-Bargasse
Chris Chamberlin
Collin Christian
Bessie Conway
Gabriela Czerwinska
Anita Davis
Carol Davis
Darnell Davis
Jill Dennis
Raneeka Doharty
Gabriel Dutton
Clausen Ely
Melissa Evans
Krista Everett
Jason Phillipou
Elaine Fordham
Mary Ann Foreman
Michael Frank
Tamika Gauvin
Erik Grooms

Jennifer Habte
Elizabeth Hafey
Rebecca Hall
Tiffany Hayes
Cliff Henderson
Kenya Hill
Kevin Holley
Kim Lally Holmes
Cleveland Horton
Kelsey Hurson
Sean Hutchens
Joseph Jones
Jamie Koehler
Michael Kulnich
Mark Lee
Rachel Leflore
Michael Levine
Brenda Loney
Christopher Macon

Jennifer March-Zappacosta
Jennifer Marsh
Joseph Mayo
Kelsey McCoskey
Caroline Meredith
Tiffany Mickey
Tyra Mitchell
Lisa Moore
Daniel Morris
Mark Moyer
Myisha Murchison
JoJo Olaseha
Ashley Osineme
Tanika Owens
Amanda Paris
Louis Perkins
Diana Pham
Christina Ramsey
Michael Rawls

Molly Reed
Naomi Reetz
Lori Rogers
Rich Rudy
Stephen Sattler
Timothy Schlauch
Amanda Schwartzkopf
Sade Sims
April Smith
Juanita Smith
Paul Stagg
Brianna Stevenson
K. Dale Terrill
Shelia Thomas
Daniel Thompson
Emily Trageser
Nicole Wallace
Kari Walling

Other Businesses

Allstate Insurance,
Jamie Hylton Agency
Charm City Insurance
Group LLC
Four Twelve Roofing LLC
Home Title and Escrow
Homecheck Inspection
Services, Inc.
Integrity Title &
Escrow Company
MiCasa Title Group, LLC
National Fair Housing
Alliance
State Farm Insurance,
Liz Sherstad (Agent)

FY23 BOARD OF DIRECTORS

President

Kate Williams | Wilmington Trust

Vice President

Jennifer McCahill | GRF CPAs & Advisors

Treasurer

Barry Cronin | PNC Bank

Secretary

Taylor Stewart | Leadership for Educational Equity

Board Development Chair

Pierce Flanigan | P. Flanigan and Sons

Member-At-Large

Alyssa Domzal | Ballard Spahr LLP

Member-At-Large

Jerome Gray | Jerome C. Gray Architect LLC

Member-At-Large

Ashiah Parker | No Boundaries Coalition

Rick Abell | U of Digital

Kristerfer Burnett | Baltimore City Council, District 8

Liam Davis | Baltimore City Department of Transportation

Aaron Fishbein | Transamerica

Darius Graham | The Greater Washington Community Foundation

Elizabeth Hafey | Axiom

Roger Hartley, Ph.D. | University of Baltimore

Ben Hyman | Enterprise Community Partners

Brooke Kaine | Kaine Investments

Elizabeth Koontz | City of Baltimore

Jon Kucskar | Johns Hopkins University

Jonathan Maakestad | CohnReznick LLP

Douglas B. McCoach | Thornhill Design Studio

Jennifer Mielke | Johns Hopkins University

Karl Popp | Ernst & Young LLP

Susan Schipper | Venable LLP

Eric Stephenson | Southway Builders, Inc.

Toni St. John | Baltimore Collegetown Network

Maggie Villegas | Baltimore Creatives Acceleration Network

Anthony Watters | More Watter co.

Calvin Young | Green Street Impact Partners

STAFF

Annie Milli | Executive Director

Julie French | Director of Operations

Neekta Khorsand | Director of Programs

Suzi Senna | Director of Marketing & Communications

Chadras Coples | Customer Service Manager

Jasmine France | Communications Manager

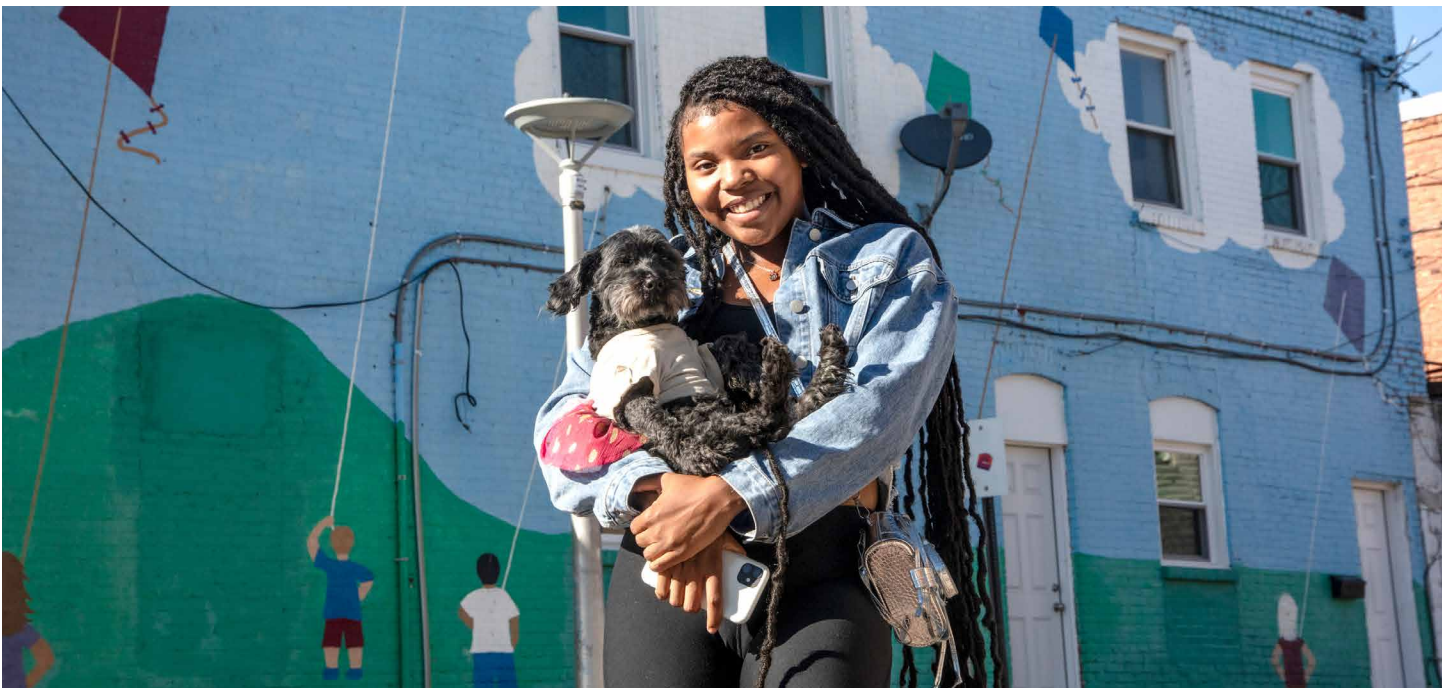
Auni Gelles | Program Manager

Misty Keens | Events Manager

Jordan Klumpp | Business Relationship Manager

Deandra Lasan | Program Manager

Amy Soukup | Community Data Analyst



Let's see our city grow!

Live Baltimore is an independent 501(c)(3) nonprofit organization with a mission to recruit and retain Baltimore City residents.

Thank you for supporting Live Baltimore by donating, volunteering, attending an event, and sponsoring Live Baltimore's annual Baltimore's Birthday Bash. Baltimore's Birthday Bash takes place each year on the final Friday in July (corresponding with Baltimore City's birthday: July 30). Baltimore's Birthday Bash sponsors are visible through event promotions and to an audience of more than 1,000 Baltimore City residents and supporters who attend the Bash.

